

On-Prem Observability



EPOCH + ELASTIC DRIVES YOUR MISSION FORWARD

Elastic's unified observability platform with Epoch's integration and deployment expertise delivers full-featured monitoring you own and operate. As observability vendors push cloud-first roadmaps, Elastic remains committed to self-managed deployments, giving Federal missions complete logs, metrics, traces, and APM on-prem, in air-gapped enclaves, and at the edge.

KEY TAKEAWAY

Epoch and Elastic deliver enterprise-grade observability that stays on your infrastructure: full feature parity, no forced cloud migration, and a single platform from datacenter to tactical edge.

USE CASES

- / **Air-Gapped and Classified Network Observability.** Deploy the full stack inside enclaves with no external dependencies. Logs, metrics, traces, APM, and ML detection run disconnected, so telemetry never leaves the boundary.
- / **Migration Off Cloud-Bound Observability Platforms.** As competitors push roadmaps toward cloud, Epoch gives a structured path off: dashboard conversion, data-source mapping, and parallel-run validation, keeping on-prem control.
- / **Unified Observability and Security on One Platform.** Consolidate APM, infrastructure monitoring, log analytics, and SIEM on one data store. Ops and cyber query the same telemetry, cutting tool sprawl. One platform to accredit, patch, and operate.

DIFFERENTIATORS

- / **Self-Managed as a First-Class Product.** Elastic ships identical capability on-prem and in cloud: same engine, same ML, same AI assistant. No feature gating pushes you off your infrastructure as vendors drift to SaaS.
- / **One Data Store, Open Standards.** Logs, metrics, traces, and security events live in one searchable store that natively ingests OpenTelemetry alongside Beats and Elastic Agent. Instrumentation carries over without rework, no proprietary agent lock-in.
- / **Epoch-Delivered Sizing, Integration, and Sustainment.** Epoch architects compute and storage, right-sizes clusters, and delivers racked, burned-in, accreditation-ready systems. One integrator owns hardware, platform, and lifecycle support on existing contract vehicles.

Let's talk through your mission needs.



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CONTRACTS

Contracts via Partnerships

Army ITES-3S
DLA FLS-SOE
DOE ICPT
NASA SEWP V Groups A, B
(HubZone), C & D

Prime Government Contracts

Army ITES-4H
Army ITES-SW2
DOE NNSA KCP
GSA Multiple Award Schedule (MAS)
GS35F0438V
NASA SEWP V Group B (SDVOSB)

Navy SEWP V Catalog
Navy SeaPort NxG
NITAAC CIO-CS HubZone
Lumen GSA EIS
GS00Q17NSD3006

We are the solutions integrator empowering
technology leaders to forge our nation's future.



STRATEGIC LOCATIONS



Epoch Concepts is **headquartered in Littleton, CO**, just outside of emerging tech hot spot Denver, an area renowned for its culture of innovation.

We also maintain a strategic presence in **Washington, D.C.**, with team members supporting customers and partners across the National Capital Region.

The **Albuquerque** Integration site features a virtualization cluster, permanently configured to host virtual operating systems and appliances. This cluster includes redundant 10Gb networking and a default storage policy that mirrors all virtual systems, with options for additional protection levels as needed. Network connectivity and external access information available on request. We offer a range of services, including asset tagging, burn-in testing, rack and stack, cabling, and more.

The **San Diego** Demo Lab showcases an HPE GreenLake environment, providing flexible, consumption-based IT products. We specialize in hybrid cloud deployments, seamlessly integrating on-premises infrastructure with cloud solutions. Our fully remote-managed environment includes comprehensive system deployment and redeployment services.

The **Catalyst Campus** office places Epoch Concepts at the epicenter of space and defense innovation in Colorado Springs, alongside the U.S. Space Force, Missile Defense Agency, and U.S. Northern Command. With direct access to collaboration spaces, rapid prototyping facilities, and a robust partner ecosystem, this location adds dedicated capacity for space, missile defense, and homeland defense missions.

POWERFUL PARTNERSHIPS

Partial list

Networking & Cyber Security

Axiom	Imperva
BeyondTrust	Okta
Cisco	Palo Alto Networks
CyberArk Software	Rapid7
Delinea	Riverbed Technology
Elastic	RSA
Everfox	Sealing Technologies
Exabeam	SolarWinds
Extreme Networks	Splunk
Forcepoint	Thales TCT
Fortinet Federal	Trellix
Gigamon	Varonis
Google	Vectra AI
HPE Networking	Zscaler

Enterprise IT Infrastructure

(2F) Second Front	NetApp
Cohesity	NetScout
Commvault	Systems
Dell Technologies	Nutanix
Everpure	NVIDIA
GitLab	Rancher (RGS)
HPE	Red Hat
IBM	Rubrik
Intel	ServiceNow
Lumen	Spectra Logic
Microsoft	VAST Data
MongoDB	Vertiv
	VMware by Broadcom

To see our full list of trusted vendors, please visit us at www.epochconcepts.com/partners



INTEGRATORS

BAE Systems	Leidos
Boeing	Lockheed Martin
Booz Allen Hamilton	Lumen
CACI	Northrop Grumman
CAE USA	PeopleTec
General Dynamics	Peraton
Jacobs	Raytheon
L3Harris	SAIC



PAST PERFORMANCE

Defense

Air National Guard	US Navy
Defense Health Agency	US NORTHCOM
Missile Defense Agency	US Marine Corps
US AFRICOM	US Space Force
US Air Force	US STRATCOM
US Army	Intelligence
US EUCOM	All

Civilian

US Dept. of Commerce	US Dept. of Treasury
US Dept. of Energy	US Dept. of Veterans Affairs
US Dept. of Health & Human Services	US National Science Foundation
US Dept. of Homeland Security	
US Dept. of Interior	



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